

**FRIENDS OF THE SHENANDOAH RIVER**  
**Profit & Loss Budget vs. Actual**  
January through December 2008

	<u>Jan - Dec 08</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
<b>RESTRICTED INCOME</b>				
FNFSR for monitoring	1,250.00	1,250.00	0.00	100.0%
<b>GRANTS</b>				
Ohrstrom Foundation Grant	10,000.00	10,000.00	0.00	100.0%
Willowbrook Crooked Run	16,464.13	2,000.00	14,464.13	823.21%
<b>Total GRANTS</b>	<u>26,464.13</u>	<u>12,000.00</u>	<u>14,464.13</u>	<u>220.53%</u>
<b>INTEREST</b>	617.16			
<b>Total RESTRICTED INCOME</b>	<u>28,331.29</u>	<u>13,250.00</u>	<u>15,081.29</u>	<u>213.82%</u>
<b>UNRESTRICTED INCOME</b>				
Fred. Co. Sample Analysis	22,735.00	17,500.00	5,235.00	129.91%
Moniter Appeciation Day 08	60.00			
Long Branch Walk & Picnic	1,943.00			
Pure Water Forum Reimbursements	2,223.35			
Abrams/Opequon TMDL IP Reimb	14,614.01	17,500.00	-2,885.99	83.51%
Page Co. Sample Analysis	7,120.00	7,000.00	120.00	101.71%
Reimb. for Sample Analysis	3,138.69			
Warren County Grant	7,500.00	4,000.00	3,500.00	187.5%
Clarke County Grant	7,000.00	4,000.00	3,000.00	175.0%
<b>DONATIONS</b>				
2008 Appeal Letter Expenses	-338.09			
2007 Memb. Appeal Expenses	-200.43			
2007 Memb. Appeal Income	8,300.00	8,000.00	300.00	103.75%
Other Corporate Donations	3,680.00	8,000.00	-4,320.00	46.0%
<b>NON-CORPORATE DONATIONS</b>	<u>11,720.00</u>	<u>7,000.00</u>	<u>4,720.00</u>	<u>167.43%</u>
<b>Total DONATIONS</b>	<u>23,161.48</u>	<u>23,000.00</u>	<u>161.48</u>	<u>100.7%</u>
<b>DUES</b>	9,330.00	8,000.00	1,330.00	116.63%
<b>PRODUCT SALES</b>				
T Shirt, Hat, etc. Sales exp.	-390.00			
T Shirts, Hats, etc., Sales	32.00			
Atlas Sales	512.00	1,000.00	-488.00	51.2%
<b>Total PRODUCT SALES</b>	<u>154.00</u>	<u>1,000.00</u>	<u>-846.00</u>	<u>15.4%</u>
<b>Total UNRESTRICTED INCOME</b>	<u>98,979.53</u>	<u>82,000.00</u>	<u>16,979.53</u>	<u>120.71%</u>
<b>Total Income</b>	<u>127,310.82</u>	<u>95,250.00</u>	<u>32,060.82</u>	<u>133.66%</u>
Gross Profit	127,310.82	95,250.00	32,060.82	133.66%
Expense				
Payroll Expenses	0.00			
<b>RESTRICTED EXPENSES</b>				
Health Insurance	8,765.90	9,600.00	-834.10	91.31%
Robins Report	2,670.12	500.00	2,170.12	534.02%
<b>DUPLICATION</b>	389.63	249.96	139.67	155.88%
<b>EDUCATION</b>	48.23	249.96	-201.73	19.3%
<b>LAB &amp; MONITORING</b>	16,591.39	8,000.04	8,591.35	207.39%
<b>MISCELLANEOUS</b>	46.56	100.00	-53.44	46.56%
<b>OFFICE SUPPLIES</b>	388.86	100.00	288.86	388.86%
Payroll Expenses	55,855.32	57,264.00	-1,408.68	97.54%
<b>PAYROLL TAXES</b>	4,371.00	4,380.00	-9.00	99.8%
<b>POSTAGE &amp; SHIPPING</b>	924.35	800.04	124.31	115.54%
<b>REPAIRS AND MAINTENANCE</b>	2,565.90	3,000.00	-434.10	85.53%
<b>TELEPHONE</b>	623.30	750.00	-126.70	83.11%
<b>TRAVEL</b>	<u>3,507.65</u>	<u>3,500.04</u>	<u>7.61</u>	<u>100.22%</u>
<b>Total RESTRICTED EXPENSES</b>	<u>96,748.21</u>	<u>88,494.04</u>	<u>8,254.17</u>	<u>109.33%</u>

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<b>UNRESTRICTED EXPENSES</b>				
Monitoring Awards	220.00			
Monitor Appreciation Day	276.15			
Contract Services	6,000.00	6,000.00	0.00	100.0%
Property Taxes	737.00	600.00	137.00	122.83%
Internet Web Site	2,800.00	2,000.04	799.96	140.0%
Bank Service Charges	87.00	50.04	36.96	173.86%
Commonwealth of Virginia Fees	200.00	200.00	0.00	100.0%
Condominium Fee	508.00	500.00	8.00	101.6%
<b>INSURANCE</b>	2,933.00	2,300.00	633.00	127.52%
<b>INTERNET FEE</b>	224.25	200.00	24.25	112.13%
<b>MEMBERSHIP FEE</b>	0.00	200.00	-200.00	0.0%
<b>MISCELLANEOUS</b>	42.40	100.00	-57.60	42.4%
<b>OFFICE SUPPLIES</b>	322.29	100.00	222.29	322.29%
<b>POSTAGE &amp; SHIPPING</b>	995.06	750.01	245.05	132.67%
<b>PRINTING</b>				
Newsletter	1,106.85	2,000.00	-893.15	55.34%
<b>PRINTING - Other</b>	<u>161.55</u>			
<b>Total PRINTING</b>	<u>1,268.40</u>	<u>2,000.00</u>	<u>-731.60</u>	<u>63.42%</u>
<b>PUBLIC RELATIONS</b>	304.07	750.00	-445.93	40.54%
<b>RENT</b>	1,930.00	1,999.96	-69.96	96.5%
<b>REPAIRS AND MAINTENANCE</b>	31.49			
<b>TELEPHONE</b>	0.26			
<b>TRAVEL</b>	234.18	200.04	34.14	117.07%
<b>VENDOR FEE</b>	<u>110.00</u>	<u>125.00</u>	<u>-15.00</u>	<u>88.0%</u>
<b>Total UNRESTRICTED EXPENSES</b>	<u>19,223.55</u>	<u>18,075.09</u>	<u>1,148.46</u>	<u>106.35%</u>
<b>Total Expense</b>	<u>115,971.76</u>	<u>106,569.13</u>	<u>9,402.63</u>	<u>108.82%</u>
<b>Net Ordinary Income</b>	<u>11,339.06</u>	<u>-11,319.13</u>	<u>22,658.19</u>	<u>-100.18%</u>
<b>Other Income/Expense</b>				
<b>Other Expense</b>				
depreciation	11,196.27			
<b>Total Other Expense</b>	<u>11,196.27</u>			
<b>Net Other Income</b>	<u>-11,196.27</u>	<u>0.00</u>	<u>-11,196.27</u>	<u>100.0%</u>
<b>Net Income</b>	<u><u>142.79</u></u>	<u><u>-11,319.13</u></u>	<u><u>11,461.92</u></u>	<u><u>-1.26%</u></u>