

**FRIENDS OF THE SHENANDOAH RIVER**  
**Profit & Loss Budget vs. Actual**  
January through December 2009

	<u>Jan - Dec 09</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>RESTRICTED INCOME</b>				
Reimbursement for sampling	0.00			
<b>GRANTS</b>				
Agua Fund Contract Services	0.00	7,160.00	-7,160.00	0.0%
Agua Fund Staff Grant	15,000.00	15,000.00	0.00	100.0%
DEQ Monitoring Program	12,500.00	12,500.00	0.00	100.0%
<b>Total GRANTS</b>	<u>27,500.00</u>	<u>34,660.00</u>	<u>-7,160.00</u>	<u>79.34%</u>
<b>Total RESTRICTED INCOME</b>	27,500.00	34,660.00	-7,160.00	79.34%
<b>UNRESTRICTED INCOME</b>				
Ohrstrom Foundation	10,000.00	10,000.00	0.00	100.0%
Lake Holiday E.coli enumeration	2,200.00			
FONF Joint E.coli/Benthic Init	2,628.96			
Abrams/Opeq VaTech NFWF grant	43,050.00	40,000.00	3,050.00	107.63%
Fred. Co. Sample Analysis	0.00			
Abrams/Opequon TMDL IP Reimb	0.00			
Page Co. Sample Analysis	13,680.00	6,000.00	7,680.00	228.0%
Reimb. for Sample Analysis	4,665.52			
Warren County Grant	0.00	3,000.00	-3,000.00	0.0%
Clarke County Grant	3,000.00	3,000.00	0.00	100.0%
<b>DONATIONS</b>				
Appeal Expenses 2010	-72.40			
Don Orr Memorial	4,290.00			
2008 Appeal Letter Income	3,916.00	4,500.00	-584.00	87.02%
2007 Memb. Appeal Expenses	0.00			
Other Corporate Donations	1,500.00	2,000.00	-500.00	75.0%
<b>NON-CORPORATE DONATIONS</b>	<u>7,486.70</u>	<u>6,000.00</u>	<u>1,486.70</u>	<u>124.78%</u>
<b>Total DONATIONS</b>	<u>17,120.30</u>	<u>12,500.00</u>	<u>4,620.30</u>	<u>136.96%</u>
<b>DUES</b>	8,376.00	8,000.04	375.96	104.7%
<b>PRODUCT SALES</b>				
T Shirts, Hats, etc., Sales	65.00			
Atlas Sales	541.00	500.04	40.96	108.19%
<b>Total PRODUCT SALES</b>	<u>606.00</u>	<u>500.04</u>	<u>105.96</u>	<u>121.19%</u>
<b>Total UNRESTRICTED INCOME</b>	<u>105,326.78</u>	<u>83,000.08</u>	<u>22,326.70</u>	<u>126.9%</u>
<b>Total Income</b>	<u>132,826.78</u>	<u>117,660.08</u>	<u>15,166.70</u>	<u>112.89%</u>
<b>Gross Profit</b>	132,826.78	117,660.08	15,166.70	112.89%
<b>Expense</b>				
<b>RESTRICTED EXPENSES</b>				
Health Insurance	10,819.72	11,219.91	-400.19	96.43%
<b>DUPLICATION</b>	339.87	399.96	-60.09	84.98%
<b>EDUCATION</b>	254.93	100.00	154.93	254.93%

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<b>LAB &amp; MONITORING</b>	9,956.82	15,000.00	-5,043.18	66.38%
<b>MISCELLANEOUS</b>	0.00	100.00	-100.00	0.0%
<b>OFFICE SUPPLIES</b>	163.10	399.96	-236.86	40.78%
<b>Payroll Expenses</b>	67,066.11	62,300.04	4,766.07	107.65%
<b>PAYROLL TAXES</b>	5,130.67	4,766.04	364.63	107.65%
<b>POSTAGE &amp; SHIPPING</b>	857.44	999.96	-142.52	85.75%
<b>REPAIRS AND MAINTENANCE</b>	311.11	999.96	-688.85	31.11%
<b>TELEPHONE</b>	181.09	650.04	-468.95	27.86%
<b>TRAVEL</b>	2,482.77	3,500.04	-1,017.27	70.94%
<b>Total RESTRICTED EXPENSES</b>	<u>97,563.63</u>	<u>100,435.91</u>	<u>-2,872.28</u>	<u>97.14%</u>
<b>UNRESTRICTED EXPENSES</b>				
<b>Contract Services</b>	750.00	3,000.00	-2,250.00	25.0%
<b>Property Taxes</b>	716.72	800.00	-83.28	89.59%
<b>Internet Web Site</b>	4,160.00	4,160.00	0.00	100.0%
<b>Bank Service Charges</b>	146.34	50.04	96.30	292.45%
<b>Commonwealth of Virginia Fees</b>	100.00	200.00	-100.00	50.0%
<b>Condominium Fee</b>	535.00	550.00	-15.00	97.27%
<b>INSURANCE</b>	3,604.00	3,000.00	604.00	120.13%
<b>INTERNET FEE</b>	179.40	250.00	-70.60	71.76%
<b>MEMBERSHIP FEE</b>	0.00	200.00	-200.00	0.0%
<b>MISCELLANEOUS</b>	0.00	99.96	-99.96	0.0%
<b>OFFICE SUPPLIES</b>	352.85	350.04	2.81	100.8%
<b>POSTAGE &amp; SHIPPING</b>	311.15	999.96	-688.81	31.12%
<b>PRINTING</b>				
<b>Newsletter</b>	173.33	1,300.00	-1,126.67	13.33%
<b>Total PRINTING</b>	<u>173.33</u>	<u>1,300.00</u>	<u>-1,126.67</u>	<u>13.33%</u>
<b>PUBLIC RELATIONS</b>	2,713.41	300.00	2,413.41	904.47%
<b>RENT</b>	1,690.00	1,560.00	130.00	108.33%
<b>TRAVEL</b>	469.33	200.04	269.29	234.62%
<b>VENDOR FEE</b>	110.00	110.00	0.00	100.0%
<b>Total UNRESTRICTED EXPENSES</b>	<u>16,011.53</u>	<u>17,130.04</u>	<u>-1,118.51</u>	<u>93.47%</u>
<b>Total Expense</b>	<u>113,575.16</u>	<u>117,565.95</u>	<u>-3,990.79</u>	<u>96.61%</u>
<b>Net Ordinary Income</b>	19,251.62	94.13	19,157.49	20,452.16%
<b>Other Income/Expense</b>				
<b>Other Expense</b>				
<b>depreciation</b>	16,674.12			
<b>Total Other Expense</b>	<u>16,674.12</u>			
<b>Net Other Income</b>	<u>-16,674.12</u>	<u>0.00</u>	<u>-16,674.12</u>	<u>100.0%</u>
<b>Net Income</b>	<u><u>2,577.50</u></u>	<u><u>94.13</u></u>	<u><u>2,483.37</u></u>	<u><u>2,738.23%</u></u>